

# Dedicated to your success in the under-50 market



## Pre-sale for 4-49 employees

### Contact the Group Benefits Small Business Center for:

- Submitting new business quotes and RFPs for Group Life, AD&D, Long-term and/or Short-term Disability insurance<sup>1</sup>
- Statutory disability plan quotes for one to 49 employees in NY and HI
- Plan review and alternative proposal options
- Sold case notifications and general sales-related questions

### Timely processing

- Average turnaround time: two days for a completed RFP
- Re-rates on existing quotes: Completed within one business day of receipt of complete information
- Voice-mail and email responses: 99% within one business day
- Prompt case installation

## Post-sale for 4-49 employees

### Contact the Group Benefits Small Business Center for:

- In-force services (including NY and HI Statutory cases for one to 49 employees)
- Consultative case support
- Renewals

### Responsive service

Service resolution: Over 95 percent within 24 hours

### Sold case installation made easy

When they receive your <50 sold case notifications, the Small Business Center staff will coordinate with a team of experienced implementation analysts who will support the case installation process from A to Z.



Call us toll-free 8am-8pm EST:

**(888) 899-9174**

### Pre-sale email:

[gbsmallbusiness@thehartford.com](mailto:gbsmallbusiness@thehartford.com)

### Post-sale email:

[gbdcustomerservice@thehartford.com](mailto:gbdcustomerservice@thehartford.com)



Visit The Hartford's Small Business Website:

**[thehartford.com/gbsmallbusiness](http://thehartford.com/gbsmallbusiness)**

### 24/7 access to:

- A useful RFP submission template
- Product and service information
- When to call your local Hartford sales representative



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<sup>1</sup> Exceptions include the following: Outpatient Healthcare (Physicians): 8011, 8021, 8031, 8041, 8042, 8043, 8049 and 8092; Legal: SIC 8111; New Jersey Statutory STD; Group Retiree Health; Accident Lines (BTA, Standalone AD&D and Blanket).