

SMALL BUSINESS BENEFITS SOLUTIONS



SMALL BUSINESS REAL-TIME ONLINE QUOTING PLATFORM.

The Hartford's new online quoting platform for Small Business: Simple. Speedy. Secure.

Sign on to Producer View® and click Small Business Real Time Quoting to begin quoting today!

QUICK QUOTES, SECURE & SIMPLE PROCESS, ONGOING SUPPORT

The Hartford's comprehensive, online quoting platform – **LifeAndDisabilityPlans** – is designed to serve the unique needs of the Small Business market and the opportunities it presents.

Offering a broad range of benefit options, this full-service system provides you and your clients with support for everything from quoting and implementation to ongoing administration.

HIGHLIGHTS INCLUDE

- **Real-time online quoting, including monthly premium calculations.** Our platform lets you show your clients the true monthly cost of benefits. With the ability to compare plan designs, you can help clients select the options that best fit their needs.
- **Streamlined information gathering.** Our entire information collection process is done online and validated with e-signatures, saving time and paper – no faxing is needed.
- **Administrative capabilities.** We make administration easier, with built-in capabilities and automated features to keep things like billing, adding and deleting employees, claims forms, and policy details simple and organized.
- **Client services and support.** A dedicated team of benefit specialists are available to answer any questions, from initial quoting all the way through implementation.

continued



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**QUICK QUOTING - SIMPLE AND SECURE**

As a leader in the Small Business marketplace, The Hartford has used our extensive experience to develop the following plan options. All were specifically designed to help meet the unique needs of your Small Business clients.

Plan designs you can quote directly online include:

PRODUCT	BENEFIT		
Basic Life and Accidental Death & Dismemberment	4-9 Lives Flat Benefit: • \$25,000 • \$50,000 1 times basic salary up to \$100,000	10-24 Lives Flat Benefit: • \$25,000 • \$50,000 • \$100,000 1 or 2 times basic salary up to \$100,000	25+ Lives Flat Benefit: • \$25,000 • \$50,000 • \$100,000 1 or 2 times basic salary up to \$200,000
Voluntary Life and Accidental Death & Dismemberment	Minimum of 4 Enrolled up to 99 Lives \$25,000 increments up to \$100,000		
Short-term Disability (non-contributory)	60% of salary to \$1,000 Commencement Period: • 8/8/12 • 15/15/11 • 8/8/25 • 15/15/24		
Long-term Disability (non-contributory)	60% of salary to \$5,000 Elimination Period: • 90 days • 180 days		
New York Statutory Disability	Offering up to 50 lives including basic and enhanced plan designs		

*Additional Plan designs may be available. Contact your local sales representative if you are interested.

*All coverages available standalone or combined.

The LifeAndDisabilityPlans Platform

Your source for Small business Employee Benefits with a wide array of benefit options, superior service, and more. To begin quoting, log onto Producer View and select Small Business Real-Time Quoting today.

SETTING TRENDS. BACKED BY REPUTATION.

If you would like to learn more about the platform, its capabilities or getting access to Producer View, contact your Small Business Sales Representative: thehartford.com/sbcontact.



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